

# Credit Check Enhancements

## Invoicing Credit Check

The use of Credit Limits through the point of sale has been parameterized to prevent any sale that goes over the customers credit limit or the current option to display a message advising the user if a customer is going over their credit limit and giving the user the option to complete this sale.

These parameters are found in Screen 1 of the Billing Parameters menu option **System Utilities > System Setup > Sales Desk > Parts Billing Parameters** fields 19 and 20

Billing Parameters Maintenance					Screen 1: System Defaults				
1	Price For Specials	0	23	Cash Sale Account	010410				
2	Default Tron. Type	I	24	GST Licence	100760842RT0001				
3	Default Line Type	P	25	VP Customer Account	010410				
4	Default Web Tron.	O				Prices			
5	Lines On Invoice	48	26	GM \$ Display	Y	1	1 Plv	Y	Y
6	Invoice Width	N	27	GM % Display	Y	2	2 Plv	Y	Y
7	Invoice Length	S	28	GM \$ Text	\$	3	3 Plv	Y	Y
8	Allow Pack Slip	Y	29	GM % Text	%	4	4 Plv	Y	Y
9	Allow Invoice	Y	30	Rounding Minimum	1.00	5	5 Cst	Y	Y
10	Open Invoice	N	31	Parts Search Stop		6	S Cst	Y	Y
11	Pick Tickets?	Y	32	Default Quantity	0	62	Void From History		N
12	Price On Packing Slip	N	33	Quantity Check		63	Voids After	2003 / 11 / 1	
13	Customer Code	N	34	Clark Default	98	66	Discount Type		P
14	Pricing : Jobber	5	35	Category Entry?	N	67	Core Handling		2
15	Pricing : Dealer	3	36	Enter Cores?	Y	68	Core Markup		Y
16	Pricing : List	1	37	Enter Levels?	Y	69	Substitute Chair/Maintenance		Y Y
17	Use Part Index	N	38	Stop At Packing Slip # ?	N	71	Invoice Form		21
18	Show Customer Balance	Y	39	Stop At Quote Number?	N	72	Print Redirect?		Y
19	Customer Credit Check   No Over Limit	Y Y	40	Stop At Invoice Number?	N	73	New Date On Void?		Y
21	Invoice Error?		41	Stop at List Price?	N	74	Validate Salesman?		N
22	Pick-up History?	N	42	Change Due	Y	75	Return Linetype		R
Any change? <input checked="" type="checkbox"/>			43	DUPLICATE on Multiple Inv	N	76	Allow Core Sales?		Y

## Invoicing

If parameter field 19 is N then no credit checking against customer credit limits is done.

If parameter field 19 is Y and field 20 is **BLANK** or **N** the user will be prompted with the question to allow a sale to take the customer over their credit limit.

The user will see the first message that the customer is **“Now over credit limit”** when they accept the invoice lines entered

And when the user does the final accept, they will receive a second message **“Allow sale over credit limit? (Y/N)”** which they must answer with a Y or N.

The screenshot displays an invoice system interface for customer 001871, AMS COMPUTER GROUP. The interface includes a header with customer information, a central table of invoice lines, and a summary section. A red message window is overlaid at the bottom.

line	type	Part Number	Description	Quantity	Eco Fee	Core	plv	Net Price	+/-%	Extension	tax
1		16792X	3600AX BALNC	10	0.00	0.00	2	191.42		1914.20	11
2											
3											
4											
5											
6											

  

Customer Status				Invoice Summary				
ShipTo Code	0	Fax #	(604) 430-2861	Last Payment \$	Current	0.00	Sub Total	1914.20
				238.98	30 days	0.00	+/- %	.00
				Was On	60 days	0.00	Provincial Tax	133.99
				2008/08/05	90 days	0.00	Freight Charges	.00
				Credit Rating	Dating	0.00	GST	95.71
				Cr. \$ Limit	Total Due	0.00	<b>TOTAL</b>	<b>2143.90</b>

**Message Window**  
 Allow sale over credit limit? (Y/N) .

The toolbar contains the following function keys and actions:

- F1: Invoice History
- F2: Close P/Ticket
- F3: Cust. Info
- F4: QUICKSCAN
- F5: Branching
- F6: Suspended Tr.
- F7: P/Ticket Inq.
- F8: Find Product
- F9: Cust. Notes
- F10: Back to Menu
- F11: Recall Invoice
- Other: Catalogue, Cust. Search, Phone Lookup

The new update is when parameter fields 19 and 20 are both set to Y.

In this situation when an invoice takes the customer over their credit limit the user will see the same first message as above **“Now over credit limit”** when they accept the invoice lines entered.

When they do the final accept of the invoice which will take the customer over their credit limit they will see a new message, **“Over Limit Save as Quote? (Y/N)”** that must be answered with Y or N.

Customer# 001871 AMS COMPUTER GROUP  
 3707 WAYBURNE DRIVE  
 BURNABY V5G 3L1 BC  
 Phone (604) 430-5677

Bill To 001871 AMS COMPUTER GR  
 Ship Via  
 Notify  
 Salesman  
 GST Lic #  
 PST Lic #

SUPPORT AT AMS  
 ZZ  
 WILLOBTAIN  
 FOB  
 P.O.#  
 Clerk# 67 KAREN M

Thu Sep 23 2021 11:24:51  
 Payment Method  
 Account  
 Transaction Type  
 Invoice

Line	Type	Part Number	Description	Quantity	Eco Fee	Core	plv	Net Price	+/-%	Extension	Tax
1		16792X	3600AX BALNC	10	0.00	0.00	2	191.42		1914.20	11
2											
3											
4											
5											
6											

**Customer Status**

ShipTo Code 0 Fax# (604) 430-2861  
 Last Payment \$ 238.98  
 Was On 2008/08/05  
 Credit Rating  
 Cr. \$ Limit 500.00

**Invoice Summary**

Sub Total	1914.20
+/- %	.00
Provincial Tax	133.99
Freight Charges	.00
G.S.T.	95.71
<b>TOTAL</b>	<b>2143.90</b>

Message Window

Over Limit Save as Quote? (Y/N)



If it is saved as a Quote the PO number will be changed to “CH” so these credit hold Quotes can be easily searched when recalling the customer and the quote will be printed for reference.

If a PO number was entered on the original invoice this will become a comment line on the Quote “**CH FOR: [PO Number]**”

If a Quote is recalled that will take the customer over their credit limit the user will receive the same questions to save as a Quote again.

When creating an Order, the user will see the messages that the customer is “**Now over credit limit**” and then “**Allow sale over credit limit? (Y/N)**” when doing the final accept. When the Order is invoiced if this still takes the customer over their credit limit the user will be prompted to save as Quote as shown above. The user can reject from this and leave the Order outstanding. The amount of outstanding orders in the system do affect the available credit for a customer.

If a customer is over their credit limit when starting an invoice, the Credit Rating will be COD or HOLD based on the setting in the Accounts Receivable Parameters forcing the sale to be paid by some form of cash or prohibit selling using the customers account number.

Revision #3

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