

Credit Check Enhancements

Invoicing Credit Check

The use of Credit Limits through the point of sale has been parameterized to prevent any sale that goes over the customers credit limit or the current option to display a message advising the user if a customer is going over their credit limit and giving the user the option to complete this sale.

These parameters are found in Screen 1 of the Billing Parameters menu option **System Utilities > System Setup > Sales Desk > Parts Billing Parameters** fields 19 and 20

| Billing Parameters Maintenance | | | | Screen 1: System Defaults | | | |
|--------------------------------|-------------------------------------|-----|----|---------------------------|-----------------|----|----------------------------------|
| 1 | Price For Specials | 0 | 23 | Cash Sale Account | 010410 | | |
| 2 | Default Tron. Type | I | 24 | GST Licence | 100760842RT0001 | | |
| 3 | Default Line Type | P | 25 | VP Customer Account | 010410 | | |
| 4 | Default Web Tron. | O | | | | | Prices |
| 5 | Lines On Invoice | 48 | 26 | GM \$ Display | Y | 1 | 1 Plv Y Y |
| 6 | Invoice Width | N | 27 | GM % Display | Y | 2 | 2 Plv Y Y |
| 7 | Invoice Length | S | 28 | GM \$ Text | \$ | 3 | 3 Plv Y Y |
| 8 | Allow Pack Slip | Y | 29 | GM % Text | % | 4 | 4 Plv Y Y |
| 9 | Allow Invoice | Y | 30 | Rounding Minimum | 1.00 | 5 | 5 Cst Y Y |
| 10 | Open Invoice | N | 31 | Parts Search Stop | | 6 | S Cst Y Y |
| 11 | Pick Tickets? | Y | 32 | Default Quantity | 0 | 62 | Void From History N |
| 12 | Price On Packing Slip | N | 33 | Quantity Check | | 63 | Voide After 2003 / 11 / 1 |
| 13 | Customer Code | N | 34 | Clark Default | 98 | 66 | Discount Type P |
| 14 | Pricing : Jobber | 5 | 35 | Category Entry? | N | 67 | Core Handling 2 |
| 15 | Pricing : Dealer | 3 | 36 | Enter Cores? | Y | 68 | Core Markup Y |
| 16 | Pricing : List | 1 | 37 | Enter Levies? | Y | 69 | Substitute Chain/Maintenance Y Y |
| 17 | Use Part Index | N | 38 | Stop At Packing Slip # ? | N | 71 | Invoice Form 21 |
| 18 | Show Customer Balance | Y | 39 | Stop At Quote Number? | N | 72 | Print Redirect? Y |
| 19 | Customer Credit Check/No Over Limit | Y Y | 40 | Stop At Invoice Number? | N | 73 | New Date On Void? Y |
| 21 | Invoice Server? | | 41 | Stop at List Price? | N | 74 | Validate Salesman? N |
| 22 | Pick-up History? | N | 42 | Change Due | Y | 75 | Return Linetype R |
| Any change? 1. | | | 43 | DUPLICATE on Multiple Inv | N | 76 | Allow Core Sales? Y |

Invoicing

If parameter field 19 is N then no credit checking against customer credit limits is done.

If parameter field 19 is Y and field 20 is **BLANK** or **N** the user will be prompted with the question to allow a sale to take the customer over their credit limit.

The user will see the first message that the customer is **“Now over credit limit”** when they accept the invoice lines entered

And when the user does the final accept, they will receive a second message **“Allow sale over credit limit? (Y/N)”** which they must answer with a Y or N.

| | | | | | | | | | | | |
|----------------------|------|--------------------------------|--------------|--------------------------|---------|------|-----|-----------|------|-----------|-----|
| Customer# 001871 | | Bill To 001871 AMS COMPUTER GR | | Thu Sep 23 2021 11:13:43 | | | | | | | |
| AMS COMPUTER GROUP | | Ship Via | | Payment Method | | | | | | | |
| 3707 WAYBURNE DRIVE | | Notify | | Account | | | | | | | |
| BURNABY | | Salesman ZZ | | Transaction Type | | | | | | | |
| V5G 3L1 | | GST Lic # WILLOBTAIN | | Invoice | | | | | | | |
| Phone (604) 430-5677 | | PST Lic # | | 67 KAREN M | | | | | | | |
| line | type | Part Number | Description | Quantity | Eco Fee | Core | plv | Net Price | +/-% | Extension | tax |
| 1 | | 16792X | 3600AX BALNC | 10 | 0.00 | 0.00 | 2 | 191.42 | | 1914.20 | 11 |
| 2 | | | | | | | | | | | |
| 3 | | | | | | | | | | | |
| 4 | | | | | | | | | | | |
| 5 | | | | | | | | | | | |
| 6 | | | | | | | | | | | |

| | | | | | | | |
|-----------------|----------------------|-----------------|-----------|-----------------|-----------------|---------|--|
| Customer Status | | | | Invoice Summary | | | |
| ShipTo Code 0 | Fax # (604) 430-2861 | Last Payment \$ | Current | 0.00 | Sub Total | 1914.20 | |
| | | 238.98 | 30 days | 0.00 | +/- % | .00 | |
| | | Was On | 60 days | 0.00 | Provincial Tax | 133.99 | |
| | | 2008/08/05 | 90 days | 0.00 | Freight Charges | .00 | |
| Credit Rating | Cr. \$ Limit | 500.00 | Dating | 0.00 | G.S.T. | 95.71 | |
| | | | Total Due | 0.00 | TOTAL | 2143.90 | |

Message Window

Allow sale over credit limit? (Y/N) .

| | | | | | | | | | | | |
|--------------------|-------------------|-------------------|--------------|----------------|----|------------------|------------------|----|------------------|------------------|--|
| F1 | F2 Back to Menu | F3 Recall Invoice | F4 | F5 Catalogue | F6 | F7 | F8 | F9 | F10 Cust. Search | F11 Phone Lookup | |
| F1 Invoice History | F2 Close P/Ticket | F3 Cust. Info | F4 QUICKSCAN | F5 Branch Inq. | F6 | F7 Suspended Tr. | F8 P/Ticket Inq. | F9 | F10 Find Product | F11 Cust. Notes | |

The new update is when parameter fields 19 and 20 are both set to Y.

In this situation when an invoice takes the customer over their credit limit the user will see the same first message as above **“Now over credit limit”** when they accept the invoice lines entered.

When they do the final accept of the invoice which will take the customer over their credit limit they will see a new message, **“Over Limit Save as Quote? (Y/N)”** that must be answered with Y or N.

Customer# 001871 AMS COMPUTER GROUP
3707 WAYBURNE DRIVE
BURNABY V5G 3L1 BC
Phone (604) 430-5677

Bill To 001871 AMS COMPUTER GR
Ship Via
Notify
Salesman
GST Uic #
PST Uic #

SUPPORT AT AMS
ZZ
WILLOBTAIN
FOB
P0 #
Clark # 67 KAREN M

Thu Sep 23 2021 11:24:51
Payment Method
Account
Transaction Type
Invoice

| Line | Type | Part Number | Description | Quantity | Eco Fee | Core | plv | Net Price | +/-% | Extension | Tax |
|------|------|-------------|--------------|----------|---------|------|-----|-----------|------|-----------|-----|
| 1 | | 16792X | 3600AX BALNC | 10 | 0.00 | 0.00 | 2 | 191.42 | | 1914.20 | 11 |
| 2 | | | | | | | | | | | |
| 3 | | | | | | | | | | | |
| 4 | | | | | | | | | | | |
| 5 | | | | | | | | | | | |
| 6 | | | | | | | | | | | |

Customer Status

Ship To Code 0 Fax # (604) 430-2861

Last Payment \$ 238.98

Was On 2008/08/05

Credit Rating

Cr. \$ Limit 500.00

Invoice Summary

Sub Total 1914.20

+/- % .00

Provincial Tax 133.99

Freight Charges .00

G.S.T. 95.71

TOTAL 2143.90

Message Window

Over Limit Save as Quote? (Y/N)

| | | | | | | | | | | | |
|-----------------|-----------------|-------------------|-----------|--------------|----|---------------|---------------|----|------------------|------------------|--|
| F1 | F2 Back to Menu | F3 Recall Invoice | F4 | F5 Catalogue | F6 | F7 | F8 | F9 | F10 Cust. Search | F11 Phone Lookup | |
| Invoice History | Close P/Ticket | Cust. Info | QUICKSCAN | Branch Inq. | F6 | Suspended Tr. | P/Ticket Inq. | F9 | Find Product | Cust. Notes | |

If it is saved as a Quote the PO number will be changed to “CH” so these credit hold Quotes can be easily searched when recalling the customer and the quote will be printed for reference.

If a PO number was entered on the original invoice this will become a comment line on the Quote “CH FOR: [PO Number]”

If a Quote is recalled that will take the customer over their credit limit the user will receive the same questions to save as a Quote again.

When creating an Order, the user will see the messages that the customer is “**Now over credit limit**” and then “**Allow sale over credit limit? (Y/N)**” when doing the final accept. When the Order is invoiced if this still takes the customer over their credit limit the user will be prompted to save as Quote as shown above. The user can reject from this and leave the Order outstanding. The amount of outstanding orders in the system do affect the available credit for a customer.

If a customer is over their credit limit when starting an invoice, the Credit Rating will be COD or HOLD based on the setting in the Accounts Receivable Parameters forcing the sale to be paid by some form of cash or prohibit selling using the customers account number.

Revision #3

Created 19 May 2022 17:10:10 by Jim

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