

# Credit Check Enhancements

## Invoicing Credit Check

The use of Credit Limits through the point of sale has been parameterized to prevent any sale that goes over the customers credit limit or the current option to display a message advising the user if a customer is going over their credit limit and giving the user the option to complete this sale.

These parameters are found in Screen 1 of the Billing Parameters menu option **System Utilities > System Setup > Sales Desk > Parts Billing Parameters** fields 19 and 20

Billing Parameters Maintenance				Screen 1: System Defaults					
1	Price For Specials	0	23	Cash Sale Account	010410				
2	Default Tron. Type	I	24	GST Licence	100760842RT0001				
3	Default Line Type	P	25	VP Customer Account	010410				
4	Default Web Tron.	O					Prices		
5	Lines On Invoice	48	26	GM \$ Display	Y	1	1 Plv	Y	Y
6	Invoice Width	N	27	GM % Display	Y	2	2 Plv	Y	Y
7	Invoice Length	S	28	GM \$ Text	\$	3	3 Plv	Y	Y
8	Allow Pack Slip	Y	29	GM % Text	%	4	4 Plv	Y	Y
9	Allow Invoice	Y	30	Rounding Minimum	1.00	5	5 Cst	Y	Y
10	Open Invoice	N	31	Parts Search Stop		6	S Cst	Y	Y
11	Pick Tickets?	Y	32	Default Quantity	0	62	Void From History		N
12	Price On Packing Slip	N	33	Quantity Check		63	Voide After	2003 / 11 / 1	
13	Customer Code	N	34	Clerk Default	98	66	Discount Type		P
14	Pricing : Jobber	5	35	Category Entry?	N	67	Core Handling		2
15	Pricing : Dealer	3	36	Enter Cores?	Y	68	Core Markup		Y
16	Pricing : List	1	37	Enter Levies?	Y	69	Substitute Chain/Maintenance		Y Y
17	Use Part Index	N	38	Stop At Packing Slip # ?	N	71	Invoice Form		21
18	Show Customer Balance	Y	39	Stop At Quote Number?	N	72	Print Redirect?		Y
19	Customer Credit Check/No Over Limit	Y Y	40	Stop At Invoice Number?	N	73	New Date On Void?		Y
21	Invoice Server?		41	Stop at List Price?	N	74	Validate Salesman?		N
22	Pick-up History?	N	42	Change Due	Y	75	Return Linetype		R
Any change? 1.			43	DUPLICATE on Multiple Inv	N	76	Allow Core Sales?		Y

## Invoicing

If parameter field 19 is N then no credit checking against customer credit limits is done.

If parameter field 19 is Y and field 20 is **BLANK** or **N** the user will be prompted with the question to allow a sale to take the customer over their credit limit.

The user will see the first message that the customer is **“Now over credit limit”** when they accept the invoice lines entered

And when the user does the final accept, they will receive a second message **“Allow sale over credit limit? (Y/N)”** which they must answer with a Y or N.

The screenshot displays a software interface for invoice entry. At the top, customer information for 'AMS COMPUTER GROUP' is shown, including address and phone number. A 'Bill To' section shows '001871 AMS COMPUTER GR'. A 'Support At AMS' section lists 'ZZ WILLOBTAIN'. A 'Payment Method' dropdown is set to 'Account'. The 'Invoice' section shows '67 KAREN M'. Below this is a table of invoice lines with columns for line type, part number, description, quantity, eco fee, core, plv, net price, +/-, extension, and tax. Line 1 is highlighted with a blue background and contains the following data: 16792X, 3600AX BALNC, 10, 0.00, 0.00, 2, 191.42, 1914.20, 11. Below the table are sections for 'Customer Status' and 'Invoice Summary'. The 'Customer Status' section shows 'ShipTo Code' 0, 'Fax #' 604-430-2861, 'Last Payment \$' 238.98, 'Current' 0.00, 'Was On' 2008/08/05, 'Credit Rating', and 'Cr. \$ Limit' 500.00. The 'Invoice Summary' section shows 'Sub Total' 1914.20, '+/- %' .00, 'Provincial Tax' 133.99, 'Freight Charges' .00, 'G.S.T.' 95.71, and 'TOTAL' 2143.90. A red banner at the bottom of the main window displays the message 'Allow sale over credit limit? (Y/N)'. At the very bottom is a row of function keys labeled F1 through F11, each with a corresponding icon and text label.

line type	Part Number	Description	Quantity	Eco Fee	Core	plv	Net Price	+/-	Extension	tax
1	16792X	3600AX BALNC	10	0.00	0.00	2	191.42		1914.20	11
2										
3										
4										
5										
6										

Customer Status				Invoice Summary				
ShipTo Code	0	Fax #	604-430-2861	Last Payment \$	Current	0.00	Sub Total	1914.20
				238.98	30 days	0.00	+/- %	.00
				Was On	60 days	0.00	Provincial Tax	133.99
				2008/08/05	90 days	0.00	Freight Charges	.00
				Credit Rating	Dating	0.00	G.S.T.	95.71
				Cr. \$ Limit	Total Due	0.00	TOTAL	2143.90

Message Window

Allow sale over credit limit? (Y/N) .

F1	F2	F3	F4	F5	F6	F7	F8	F9	F10	F11
Back to Menu	Recall Invoice		Catalogue					Cust. Search	Phone Lookup	
Invoice History	Close P/Ticket	Cust. Info	QUICKSCAN	Branching		Suspended Tr	P/Ticketing	Find Product	Cust. Notes	

The new update is when parameter fields 19 and 20 are both set to Y.

In this situation when an invoice takes the customer over their credit limit the user will see the same first message as above **“Now over credit limit”** when they accept the invoice lines entered.

When they do the final accept of the invoice which will take the customer over their credit limit they will see a new message, **“Over Limit Save as Quote? (Y/N)”** that must be answered with Y or N.

Customer# 001871 AMS COMPUTER GROUP  
3707 WAYBURNE DRIVE  
BURNABY V5G 3L1 BC  
Phone (604) 430-5677

Bill To 001871 AMS COMPUTER GR  
Ship Via  
Notify  
Salesman  
GST Uic #  
PST Uic #

SUPPORT AT AMS  
ZZ  
WILLOBTAIN  
FOB  
P0 #  
Clark # 67 KAREN M

Thu Sep 23 2021 11:24:51  
Payment Method  
Account  
Transaction Type  
Invoice

Line	Type	Part Number	Description	Quantity	Eco Fee	Core	plv	Net Price	+/-%	Extension	tax
1		16792X	3600AX BALNC	10	0.00	0.00	2	191.42		1914.20	11
2											
3											
4											
5											
6											

Customer Status

ShipTo Code 0 Fax# (604) 430-2861

Last Payment \$ 238.98

Was On 2008/08/05

Credit Rating

Cr. \$ Limit 500.00

Invoice Summary

Sub Total 1914.20

+/- % .00

Provincial Tax 133.99

Freight Charges .00

G.S.T. 95.71

**TOTAL 2143.90**

Message Window

Over Limit Save as Quote? (Y/N)

F1	F2 Back to Menu	F3 Recall Invoice	F4	F5 Catalogue	F6	F7	F8	F9	F10 Cust. Search	F11 Phone Lookup	
Invoice History	Close P/Ticket	Cust. Info	QUICKSCAN	Branch Inq.	F6	Suspended Tr.	P/Ticket Inq.	F9	F10 Find Product	F11 Cust. Notes	

If it is saved as a Quote the PO number will be changed to “CH” so these credit hold Quotes can be easily searched when recalling the customer and the quote will be printed for reference.

If a PO number was entered on the original invoice this will become a comment line on the Quote “CH FOR: [PO Number]”

If a Quote is recalled that will take the customer over their credit limit the user will receive the same questions to save as a Quote again.

When creating an Order, the user will see the messages that the customer is “**Now over credit limit**” and then “**Allow sale over credit limit? (Y/N)**” when doing the final accept. When the Order is invoiced if this still takes the customer over their credit limit the user will be prompted to save as Quote as shown above. The user can reject from this and leave the Order outstanding. The amount of outstanding orders in the system do affect the available credit for a customer.

If a customer is over their credit limit when starting an invoice, the Credit Rating will be COD or HOLD based on the setting in the Accounts Receivable Parameters forcing the sale to be paid by some form of cash or prohibit selling using the customers account number.

Revision #3

Created 19 May 2022 17:10:10 by Jim

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