

# Sales By Filter

The Past Month Sales By Filter graphs give you a quick visual representation of the breakdown of your sales so far this month, compared to this day of last month.

## By Category

Filtering by category gives you a breakdown of your sales per category associated with a product.

Limited to top 25 Categories.

## By Discount Group

Filtering by Discount Group, as defined within COUNTERPOINT.

## By Class

Filtering by class gives you a breakdown of your sales per class associated with a product. Any sales involving products that do not have a class associated with them will not be represented by this graph.

Limited to top 25 Classes.

## By Branch

Filtering by branch gives you a breakdown of your sales per branch associated with the sale.

## By Industry

Filtering by industry gives you a breakdown of your sales per unique industry value you have assigned to customers via Counterpoint. If you have active customers that do not have an Industry value associated with them, those sales will not be represented by this graph.<sup>1</sup>

Note that for all graphs some of the labels may not appear for given columns, depending on the size of your screen. To view the name for a column that did not appear, mouseover or tap either value from the column.

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Revision #3

Created 2018-09-26 12:40:58 UTC by Admin

Updated 2019-07-24 09:17:08 UTC by Tyler